



**AAVANTIKA GAS LIMITED**  
(A JOINT VENTURE COMPANY OF GAIL & HPCL)

CITY GAS DISTRIBUTION PROJECT IN INDORE,  
UJJAIN, PITHAMPUR & GWALIOR

REQUEST FOR QUOTATION

SUPPLY, INSTALLATION & AMC OF GPS DEVICES WITH REQUIRED  
SOFTWARE FOR VEHICLE TRACKING OF PATROLLERS AND O&M  
VEHICLES.

RFQ No.: AGL/O&M/PROCUREMENT OF GPS DEVICES/04/2023

**DOMESTIC COMPETITIVE BIDDING**

**ISSUE DATE: 04.04.2023**

**Important Dates**

Pre-Bid Clarification Duration	<b>04/04/2023 to 08/04/2023</b>
Physical Pre-Bid Meeting at AGL HO	<b>07/04/2023 @ 11:00 Hrs</b>
Last Date & Time of Submission of RFQ	<b>15/04/2023 up to 15.00 Hrs</b>
Date & Time of Opening of Un Priced Bid	<b>15/04/2023 up to 15.30 Hrs</b>

**RFQ (Pages 1 to 6) along with Annexure-1 (SOR):**

Prepared By :

Reviewed By :

Verified By :

**RFQ No.: AGL/O&M/PROCUREMENT OF GPS DEVICES/04/2023**  
**RFQ for Supply, Installation & AMC of GPS Devices with required**  
**Software for Vehicle Tracking of Patrollers and O&M Vehicles.**

Aavantika Gas Ltd. (AGL) is a Joint venture of GAIL & HPCL for implementation of City Gas projects in Indore, Ujjain, and Pithampur & Gwalior. AGL is in to distribution of natural gas for transportation, industrial, commercial and domestic consumers.

AGL physical progression in terms of creation of infrastructure is growing day by day and O&M department is actively involved in supply of uninterrupted CNG & PNG as a clean fuel for Industrial, Commercial, Domestic and Automotive Sector Consumers at Indore, Ujjain, Pithampur and Gwalior Location.

**2. BID EVALUATION CRITERIA:**

**TECHNICAL CRITERIA:**

Sr. No.	Criteria	Required Supporting Documents
1	The Bidder should be an Original Equipment Manufacturer (OEM) OR Authorized Supplier for supply of GPS Devices with accessories.	Bidder should submit the documentary evidence of being OEM OR Bidder shall provide a valid Authorization letter issued by OEM. Manufacturer can authorize a single agency to submit the bid and supplier shall offer product of only one manufacturer. The bid shall be liable for rejection in case of change of the proposed manufacturer after submission of bid.
2	The bidder must have successfully supplied (GPS devices with same basic features for which they are quoting) a minimum of 33 nos. of GPS devices in India within last 05 years reckoned from the Bid due date.	Bidder has to submit a copy of Work Order/ Letter of award / Letter of Acceptance (executed with in last 5 years reckoned from the bid due date) and its Completion Certificate / Satisfactory Performance Certificate issued by the client for the offered model. The Completion Certificate / Satisfactory Performance Certificate should have cross reference to the PO / WO and may be supplemented by Inspection Release Note (IRN). In absence of Completion Certificate / Satisfactory Performance Certificate bidder to necessarily submit any other proof of delivery to client like acknowledged delivery challan (having cross reference to WO/PO) OR Tax Invoice (along with Payment Advice having cross reference to WO/PO) OR Supply Certificate (Confirmation from Client regarding receipt of material against the WO/PO along with IRN). In absence of requisite documents, AGL reserves the right to reject the bid without making any reference, what so ever, to the bidder. In case the bidder is authorised supplier, the requirements shall be applicable to manufacturer of the GPS devices and the bidder shall furnish the required documents on behalf of manufacturer.

**3. EVALUATION METHODOLOGY:**

- Evaluation shall be done on lowest basis at least cost to the Owner
- If the quoted amount of two or more L-1 ranked bidders are same, then bidder whose turnover as per last filed ITR is more will be considered for award.
- Bidders quoting for part Scope of Work shall not be considered and are liable for rejection.
- After opening of technical bid, bidders has to provide a detail demonstration pertaining to their product, software and related features.

#### **4. FEATURES FOR GPS DEVICES:**

- Password confirmation process at the central Locking server.
- Customizable dashboard for easy and effective administration.
- Admin Mobile Application available as an add-on to manage fleet over mobile.
- Real-time location of each vehicle and trip progress available 24x7.
- 24-hour driving history of each vehicle, start/stop times, drive time summary and other detailed reports that enable to manage fleet.
- Accurate information on all stops and vehicle idling is tracked and stored.
- Over speed, extended stop, inefficient vehicle idling & route deviation alerts.
- Store and manage all fleet-related documents in a digital repository.
- Easy compliance report generation for audits.
- Historical trends – Speed, Daily Distance, Active vehicles, Alerts, Playback & Tracking History.
- Actionable reports – Daily alert report, Total & Working time reports.
- Online tracking over GPRS with provision to have redundant data sending destinations.
- Provision to activate SMS fall back.
- GPS data-based distance calculator.
- Event based alert mechanism.
- DC removal detection.
- Battery back-up up to minimum 2 hours.
- Over the Air firmware upgrade.
- Geo-fence setting and via location alerts.
- Hardware and software for vehicle tracking system are designed and assembled adhering to standard specified ensuring that quality is never compromised.
- **Processed Patrolling/Tracking data stored in central server location should be made available to the Existing GIS application via APIs or direct database access. In case of direct database access, the logic/scripts to fetch processed data, as required, for GIS application will have to be provided. Both GIS & GPS team shall mutually co-ordinate for smooth operation of this solution.**
- **GIS application should be able to fetch/get data like person/devices details, date wise tracking information for a device, etc.**

#### **5. SPECIFICATION FOR GPS DEVICES:**

The specification of GPS devices and its associated items supplied by Vendor will be under manufacturer standard warranty period.

#### **6. WARRANTY PERIOD**

The GPS devices and its associated items supplied by Vendor will be under manufacturer standard warranty period. The vendor shall replace/repair the GPS Devices and its associated accessories supplied by them during warranty period. The Vendor warrants that the items supplied are meeting the specified requirement and will replace/rectify/repair any defective supplied item as per the instructions from Owner (AGL). As per standard technical specification, STANDARD on-site warranty will be provided by Vendor to AGL.

#### **7. SUBMISSION OF QUOTATION:**

**PLEASE SUBMIT YOUR MOST COMPETITIVE QUOTATION IN SEALED ENVELOPE COMPLETE WITH ABOVE DETAILS IN SCHEDULES OF RATES(SOR) ATTACHED AS ANNEXURE-1 LATEST BY 15.04.2023 UPTO 15:00 HRS.**

**Quotation Opening Time: 15.04.2023 UPTO 15:30 HRS.**

Quotation shall be submitted in two parts as under:

**ENVELOPE - 1: UN-PRICED QUOTATION: (Super - scribing Un Priced-Quotation).**

- a. Covering Letter with Bidder's Offer Number (Reference Number).
- b. BEC qualifying documents as per Clause no. 2 specified above.
- c. Copy of SOR with Price Blank marked as "Quoted" against all items  
**(WITHOUT PRICE MARKED AS "QUOTED" ONLY).**
- d. Sealed and Signed copy of RFQ.
- e. Copy of bidder's GST registration certificate & PAN Card.

**ENVELOPE - 2: PRICED QUOTATION: (Super - scribing "Priced Quotation – Not to be opened with Un-Priced Quotation").**

- i. This should contain the Original copy of SOR (Annexure-1) with QUOTED prices.
- ii. Bidder should not modify the format.

**Bidder to note that "Priced Quotation" shall be submitted in sealed separate envelope only. If Priced Quotation is submitted with Un-Priced Quotation / or in Open Condition, then their Quotation shall be liable for rejection.**

All the above are to be enclosed in a Sealed Master Envelope super scripted as –  
"QUOTATION – NOT TO BE OPENED" Name of the Work and Due Date and shall be submitted to –

Contracts and Procurement Department  
Aavantika Gas Limited  
202 – B, 2nd Floor, NRK Business Park,  
Vijay Nagar Square, A.B. Road,  
Indore (M.P), Pin – 452010  
Contact No. 0731-4222520

**8. CONTRACT & COMPLETION PERIOD:**

- Contract period will be 3 years from the issuance of Order.
- Completion period shall be 2 weeks including delivery along with complete installation and demonstration of GPS devices.

**9. PAYMENT TERMS:**

Payment shall be made strictly as per below schedule: -

**SOR (Supply Portion):**

1. 80% (GST Compliant Invoice) Invoice value with taxes and duties will be paid within 15 business working days, after successful Delivery, Installation of SOR Item and on submission of invoice, (in duplicate) complete in all respect.
2. 20% (GST Compliant Invoice) Invoice value with taxes and duties will be paid within 15 business working days, on submission of invoice, (in duplicate) after Successful Demonstration & training of the GPS Devices at AGL H.O matching with the above-mentioned Technical features and ensuring technical suitability/feasibility of GPS Devices.

**SOR (AMC & Web access charges including SIM charges):**

1. Payment will be paid quarterly basis within 15 business working days, on submission of invoice, (in duplicate) complete in all respect.
2. Payment of Invoices will be certified by EIC (Engineer-in-charge).

Payment will be made by way of normal banking channels.

**10. PERFORMANCE BANK GUARANTEE/SECURITY DEPOSIT:**

Within 15 days from the date of award of Purchase Order, the Bidder shall furnish Performance Guarantee in the form of Bank Guarantee to the PURCHASER, for an amount equivalent to 10% of the Purchase Order value (Excluding taxes & duties). Performance Bank guarantee shall be valid for a period of 3 months beyond the expiry of the Warrantee/Guarantee period.

**11. APPLICABILITY OF LAW & JURISDICTION:**

The RFQ shall be governed and interpreted in accordance with the applicable laws of India and Courts at Indore (Madhya Pradesh) shall be exclusive Jurisdiction.

**12. OTHER TERMS & CONDITIONS:**

- a) Quotation received after the due date and time, are liable to be rejected. Quotations through Telex / Fax / Photocopied are not acceptable.
- b) AGL reserves the right to accept or reject any or all Quotations received at its absolute Discretion without assigning any reason whatsoever.
- c) Bidders must abide to follow all statutory norms and regulations & labor laws and comply with all as applicable.
- d) Validity of Submitted Bid/Offer should be 60 days from the due date of submission.
- e) The prices once quoted shall not be changed whether resulting or arising out of any subsequent technical / commercial clarifications sought regarding the bid and even if any deviation or exclusion may be specifically stated in the bid.
- f) Bidder is advised to quote strictly as per scope & terms and conditions of bid document and not to stipulate any deviation / exceptions.
- g) Purchaser reserves the right to accept or reject any or all bids received at its absolute discretion without assigning any reason, whatsoever.
- h) Bids complete in all respects should reach on or before the BID DUE DATE AND TIME. Fax / Telegraphic/ E-Mail bids shall be rejected.
- i) The bid shall be liable for rejection in case of change of the proposed manufacturer after submission of bid.
- j) In absence of requisite documents requested by AGL in this Tender, AGL reserves the right to reject the bid without making any reference, what so ever, to the bidder.
- k) The bidder is advised to visit and examine the site of works and its surroundings and obtain for himself on his own responsibility, all information that may be necessary for preparing of the bid and entering into contract. The cost of visiting the site shall be at bidder's own expenses.
- l) At any time prior to the bid due date, Purchaser may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the Bid documents, by issuing corrigendum.
- m) Any corrigendum thus issued shall be part of the Bid documents and shall be notified in writing by email to all prospective bidders, who have received the Bid documents. Prospective bidders shall promptly acknowledge receipt of each corrigendum by email to the Purchaser.
- n) The Purchaser may, at its discretion, extend the bid due date in order to allow prospective bidders, a reasonable time to furnish their most competitive bid taking into account the amendments issued.
- o) The bid shall remain valid for 60 days from the bid due date. Purchaser may reject a bid which is valid for a shorter period being non-responsive.
- p) Any bid received by the Purchaser after the deadline for submission of bid will be declared "Late" and rejected and may be returned unopened to the bidder at the sole discretion of the Purchaser.

- q) The Purchaser will open all bids in the presence of Bidders' representatives who choose to attend, at the time, on the date and place. The Bidders' representatives, who are present, shall sign a register evidencing their attendance, if so required by the Purchaser.
- r) During evaluation of the bids, the Purchaser may, at its discretion, ask the Bidder for a clarification of its bid. The request for clarification and the response shall be in writing, and no change in the prices or substance of the bid shall be sought, offered, or permitted.
- s) The Bidder whose bid is found substantially responsive shall be invited to attend the opening of price bid. Such bidders may be required to attend the price bid opening at a short notice. The place, date and time of price bid opening will be informed to all such Bidders. The Bidders' representatives who are present shall sign a register evidencing their attendance.
- t) **ARITHMETIC CORRECTIONS**
  - I. The bids will be checked for any arithmetical errors as follows if any, will be rectified on the following basis:
  - II. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected;
  - III. If there is a discrepancy between words and figures, the amount in words will prevail;
  - IV. If the bidder does not accept the correction of errors, its bid will be rejected and the bid security will be forfeited.
- u) Guaranty / Warranty certificate for all supplied items to be provided by the bidder.
- v) After verification of the received final product, if any item found faulty or defective than the same will have to be replaced by the bidder without any additional cost implications

### **13. ANNEXURES:**

#### **Annexure-1 (SOR)**

**Please submit your most competitive Quotation in Sealed Envelope complete with above details in Schedule of Rates (SOR) attached as Annexure-1 latest by 15.04.2023 upto 15:00 Hrs.**