



# अवंतिका गैस लिमिटेड

## AAVANTIKA GAS LIMITED

A Joint Venture Company of GAIL & HPCL

### **NOTICE FOR INVITING EXPRESSIONS OF INTEREST (EOI) FOR CNG STATION DEALERSHIP UNDER DEFERENT MOEDL**

Aavantika Gas Limited (AGL) is joint venture company of GAIL (I) Ltd. & HPCL is currently engaged in development of City Gas Distribution networks in Indore (including Pithampur & Mhow), Ujjain & Gwalior cities and Highways of Indore to Ujjain, Ujjain to Dewas, Dewas to Indore of Madhya Pradesh. To promote eco-friendly Compressed Natural Gas (CNG) as fuel for transport sector, AGL intends to set up **CNG stations under various CNG dealership models** in the aforesaid Geographical Areas.

**Dealer Owned Dealer Operated (DODO) Category -A** : Interested Land Owner / Applicant offering land in their own name or held jointly with the family members, submitting No Objection Certificate /Power of Attorney from such joint land owners. In this model of CNG Retail Outlet Dealership, applicant shall lease the land to AGL, preferably for a period of 15 Years or more. In case of land belongs to Government/Semi-Government authority and leased to Applicant for specified period , In this case Applicant, can offer land on Sub-Lease to AGL . In such cases, suitable Legal Agreement will be signed with the Applicant with taking No objection certificate from Government / Semi-Government authority. In case of Sub-Lease, period of Sub-Lease shall be equal to or less than the lease period between Applicant and landowner, validity of such lease should not be less than 10 Years.

Land to be taken by the Company on registered lease for a minimum applicable period and the Company to pay a Fixed Nominal Lease Rent from the date of registration of agreement, to facilitate lease agreement, however dealer's expenses towards land is be deemed to have been covered in the Fixed Monthly Charges. Cost of registration of lease agreement to be borne equally by Company and Dealer.

Dealer to be paid Fixed Monthly Charges (FMC) in addition to payment of Dealership Commission (DC) on Rs./Kg basis for CNG sold from the station.

**Total payable to the Dealer under DODO category A will be as follows:**

- Fixed Nominal Lease Rent
- Fixed Monthly Charges – 35% of Basic Commission
- Dealership Commission – 65% of Basic Commission, in Rs. Per KG

In this Model all the CNG equipment's, its Installation and transmission of Gas through Steel Pipeline / LCV Cascade shall be provided by Company.

**Dealer Owned Dealer Operated (DODO) Category -B** : Interested Land Owner / Applicant offering Lease / Sub-Lease to the Company and in such case, suitable Legal Agreement will be signed among all the applicable parties with period of Lease / Sub- Lease equal to the lease period of 15 Years. In case of land belongs to Government/Semi-Government authority and leased to Applicant for specified period , In this case Applicant, can offer land on Sub-Lease to AGL . In such cases, suitable Legal Agreement will be signed with the Applicant with taking No objection certificate from Government / Semi-Government authority. In case of Sub-Lease, period of Sub-Lease shall be equal to or less than the lease period between Applicant and landowner, validity of such lease should not be less than 10 Years.

Company to pay a Fixed Nominal Lease / Sub-Lease Rent to the Dealer. Dealer to be offered Dealership Commission on Rs./Kg basis for CNG sold from the station

**Total payable to the Dealer under DODO category B will be as follows:**

- Fixed Nominal Lease Rent
- Dealership Commission – 100% of Basic Commission , in Rs. Per KG

In this Model all the CNG Equipment's, its Installation and transmission of Gas through Steel Pipeline / LCV Cascade shall be provided by Company.

**Dealer Owned Dealer Operated (DODO-F) Category –Full DODO** : Interested Land Owner / Applicant offering Lease / Sub-Lease to the Company and in such case, suitable Legal Agreement will be signed among all the applicable parties with period of Lease / Sub- Lease equal to the lease period of 15 Years. In case of land belongs to Government/Semi-Government authority and leased to Applicant for specified period, In this case Applicant, can offer land on Sub-Lease to AGL. In such cases, suitable Legal Agreement will be signed with the Applicant with taking No objection certificate from Government / Semi-Government authority. In case of Sub-Lease, period of Sub-Lease shall be equal to or less than the lease period between Applicant and landowner, validity of such lease should not be less than 10 Years. Company to pay a Fixed Nominal Lease / Sub-Lease Rent to the Dealer.

**Total payable to the Dealer under DODO category B will be as follows:**

c. Fixed Nominal Lease Rent

d. Dealership Commission – 100% of Basic Commission, in Rs. Per KG.

In this model Dealer shall develop entire CNG station civil construction including all CNG equipment's by his own, thus the dealer ship commission shall be 1.75X to other DODO ( A&B ) model.

**For setting up CNG Station on various CNG Dealership Models, the land offered by applicant measuring in the range of 400-1225 SQM. minimum Land required for CNG Online/DBS stations within municipal limits shall be 20m x 20m i.e., 400 SQM and minimum Land required for CNG Online/DBS stations outside municipal limits shall be 35m x 35m i.e., 1225 SQM.**

The Interested Party / Applicant shall be required to submit their EOI in the prescribed application form (duly filled-in with all requisite documents) along with the application fee as mentioned hereunder: Non-refundable Application fee of **Rs. 11,800 including tax** shall be required from the applicant and should be duly mentioned the transaction number of fee deposit in the application form number.

**Bank Account Detail : Aavnatika Gas Limited**

**Bank Name : Bank of Baroda, A.B. Road Branch , Indore, MP**

**Account number : 12010500000056**

**IFSC Code : BARBOCOLIND**

Detailed application form along with the eligibility criteria is attached herewith and can also be downloaded from our website <https://www.aglonline.net/tender/eoilmc/>

**Last Date for submission of Application form along with documents is 30.09.2022.** Duly filled-in application form along with requisite documents (in sealed envelope) has to be submitted to the concerned / designated AGL official at the address mentioned below:

Address for All locations:

**Chief Manager (Marketing),**

**Aavantika Gas Limited**

**B-202, IInd Floor, N.R.K. Business Park,**

**Vijay Nagar Square, A.B. Road, Indore, (M.P.) 452010**

**Email Id : [marketing@aglonline.net](mailto:marketing@aglonline.net)**

**Contact No. 0731-4222520**

**Disclaimer:** Any further revision, clarification, addendum, corrigendum etc. to the above will be hosted at our website only. AGL reserves the right to reject any or all offers without assigning any reason.